

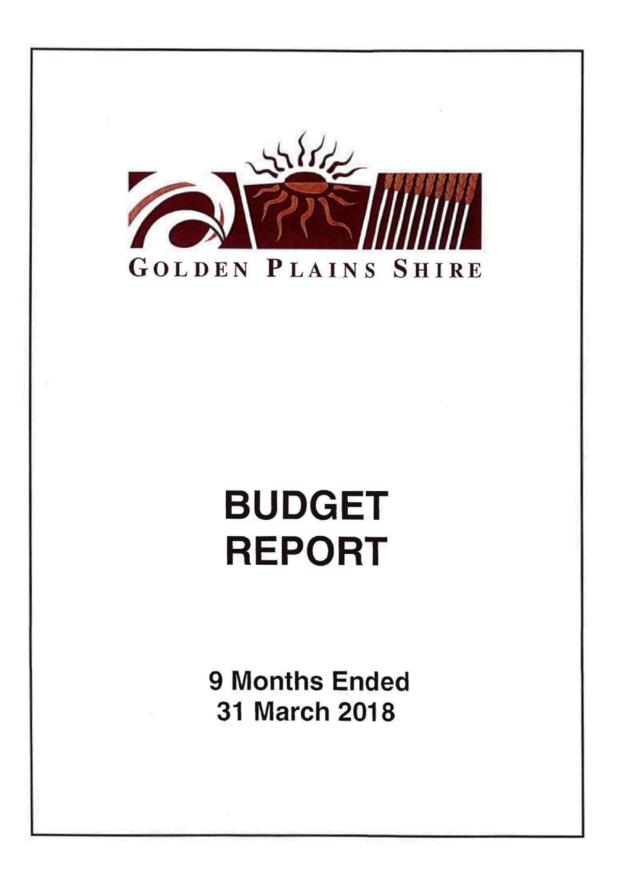
ATTACHMENTS

UNDER SEPARATE COVER

Ordinary Council Meeting

22 May 2018

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INCOME STATEMENT For 9 Months Ended 31 March 2018

As at 31 March 2018, the Income Statement shows total operating revenue of \$34.9m and total operating expenditure of \$27.8m which results in a year to date surplus of \$7m. This is \$145k favourable compared to the adopted budge. The surplus from operations is forecast to be \$6.8m for the year ending 30 June 2018.

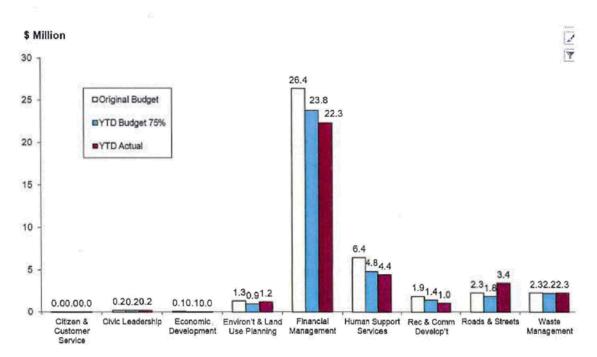
The forecast figures reported in the Statements reflect the original budget adopted by Council, adjusted for roll forwards from 2016-17, budget reallocations and any known permanent variances.

Roll Forwards – These are committed expenditure items that for one reason or another have not been completed in the year they were budgeted, but must be delivered in the subsequent year/s. These most often relate to funded projects.

Budget Reallocations – This is where expenditure allocated to a particular project/program is reallocated to another project to ensure overall costs meed the adopted budget.

The following charts provide a graphical summary of the Year to Date (YTD) revenue and expenditure, by program, compared to the original budget adopted by Council.

REVENUE SUMMARY



The above graph shows the original budget, the YTD budget and the YTD actual revenue. All areas of revenue are expected to achieve the original budget unless stated below. The following comments provide explanation on variances to budget.

Environment and Land Use Planning

Year to date revenue is above budget primarily due to Town Planning permit fees already exceeding budget by \$45k. As a direct result of the increase in statutory fees, this budget is forecast to exceed budget by \$90k as at 30 June 2018.

Financial Management

Year to date revenue is below budget primarily due to the Federal Assistance Grants (FAG's) being \$2.5 million below, comprising of:

- o FAG's funding being \$188k greater than budget; and
- \$2.7m being received in advance in June 17.

Revenue is forecast to exceed the original budget by \$940k primarily due to additional rate revenue (\$77k), sale of land (\$640) and improved proceeds from sale of plant (\$140k). It is assumed \$2.7m of 2018-19 FAG's funding is received in advance.

Recreation and Community Development

Year to Date revenue is behind budget primarily due to the timing of grant funding. In addition, \$500k of funding relating to the Rokewood Pavilion Upgrade (\$100k grant, \$400k Contribution) will not be received. A corresponding reduction in the capital program has been made.

Total annual revenue is forecast to be \$1.7m favourable to budget. This assumes funding relating to the following projects will be received by 30 June 2018:

- o RDV Project (\$500k);
- o Inverleigh sporting complex lighting (\$220k); and
- o Bannockburn Heart (\$1.8m originally in 2016-17 budget).

Roads and Streets Infrastructure

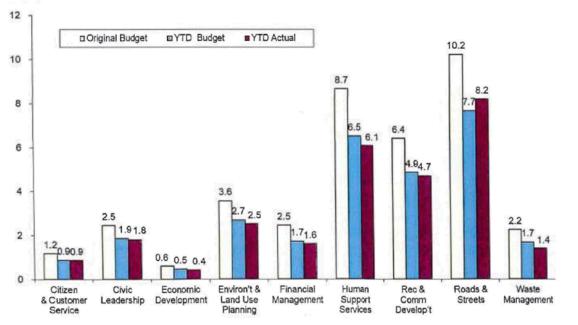
Year to Date actual is exceeding budget primarily due to receiving \$1.6m of additional funding relating to the Black Spot program, which was budgeted to be completed last financial year.

In addition to the Black Spot funding, \$478k of the 2018-19 Roads to Recovery program will be received in 201718, taking the total revenue forecast for Roads and Streets to \$4.3m (\$2.0m greater than budget)

In summary, the majority of variances highlighted above either relate to the timing of funding or additional revenue. Therefore, there will be no material impact on Council's long term financial position.

EXPENDITURE SUMMARY

\$ Million



The above graph shows the original budget, the YTD budget and the YTD actual expenditure. The level of expenditure is generally consistent with the original budget. The following provides further comment on the timing of some expenditure items.

Roads and Streets Infrastructure

YTD expenditure is above budget primarily due to an increase in the level of maintenance requests. These have primarily been in the areas of gravel road maintenance, tree clearing and drainage. Although this area is currently \$524k over budget it is anticipated the overall result will achieve budget.

Waste Management

While not yet reflected in the YTD figures there is expected to be an additional \$60k in expenditure resulting from the cost of disposing of household recycling due to the current recycling crisis. This expenditure is expected to be 100% offset by State Government funding.

Adjusted Underlying Result

The adjusted underlying result is forecast to be a surplus of \$499k. This favourable variance has primarily resulted from receiving 50% of the 2018-19 Roads to Recovery funding in advance and recognising the additional revenue expected to be generated from the sale of land resulting from the rate recovery process.

	Budget 2017-18 \$'000	Forecast 2017-18 \$'000	Variance \$'000
Total Comprehensive Result	2,987	6,814	3,827
Non-recurrent grants used to fund capital expenditure	(1,332)	(4,975)	(3,643)
Non-monetary asset contributions	(1,000)	(1,000)	
Other contributions to fund capital expenditure	(740)	(340)	400
Adjusted Underlying Deficit	(85)	499	584

BALANCE SHEET As at 31 March 2018

The tables and notes below provide further detail on certain items in the Balance Sheet

	A	et	As at 31	
	Original \$'000	Forecast \$'000	Movem'nt \$'000	March \$'000
Rates and Garbage Debtors	1,189	1,489	300	3,866
Other Debtors	1,335	1,100	(235)	878
Total Receivables	2,524	2,589	65	4,744

As mentioned previously, rate notices are issued at the beginning of the financial year. Therefore, the receivable balance will reduce significantly as each instalment date passes (end of November, February and May) and for those paying 'in full', the payment date of 15 February 2018.

Other receivables primarily consist of items such as grants, pension rebates and fees and charges.

The following provides a summary of Council's Other Debtors that have been outstanding for more than 90 days.

Debtor > 90 Days	\$'000
Home/Personal Care Fees - 31 Clients	11
Fire Hazard Notices - 41 Properties	15
Other	29
Total	55

Home and Personal Care clients are reviewed regularly for their ability to pay, and services or rates are amended accordingly. Many clients are on payment plans and several have been delayed due to the fact they are to be settled as part of a TAC claim.

Outstanding monies relating to fire hazard notices accumulate interest and are generally attached as a charge against the property. \$23k of 'Other' debtors relates to a number of payments owing from SKM Recycling.

Land Held for Resale

A REAL AND A	A	As at 31		
	Original \$'000	Forecast \$'000	Movem'nt \$'000	March \$'000
Bakers Lane Stage 4	322	322	-	322
Total Land Held for Resale	322	322	-	322

This balance relates to the undeveloped value of land for Stage 4.

Borrowings

10日 - 6月1日 - 6月1日 - 6月1日 - 6月1日 - 6月1日	and the second	1882 D.	1.253.2390	Annual Budg	jet	As at 31
	Start Year	End Year	Original \$'000	Forecast \$'000	Movem'nt \$'000	Mar \$'000
B'Burn Rec Precinct - Land^	2009	2034	2,479	2,479		2,479
B'Burn Rec Precinct – Infrast.	2010	2020	353	353		389
B'Burn Cultural Centre	2010	2020	101	101	-	114
Parkers Road Bridge R'ment	2011	2021	129	129		138
Linton Town Precinct	2011	2021	42	42		44
Meredith Visitor Centre	2011	2021	42	42	-	44
LASF DB Plan Contribution^	2013	2023	1,560	1,560	-	1,560
Haddon Rec Reserve Upgrade^	2013	2023	134	134	-	134
GP Food Production Precinct^	2014	2024	1,230	1,230	-	1,230
Somerset Estate and The Well^	2014	2024	797	797	-	797
B'burn Civic Heart^	2016	2025	150	150		150
Smythesdale Sports Oval^	2017	2027	150	150		150
Woady Yaloak Eques upgrade*	2017	2027	68	90	22	90
BCSC Redevelopment	2018	2028	500	500	-	
RDV Project	2018	2028	150	150	-	
Total Borrowings			7,885	7,907	22	7,319

^ These loans have been financed utilising the Local Government Funding Vehicle (LGFV) - \$6.5m.

The \$22k movement relating to the Woady Yaloak Equestrian upgrade has resulted from refinancing the loan from ANZ to the LGFV in the previous year to take advantage of interest savings. The adopted budget assumed this would continue as a principle and interest loan until 30 June 2018.

Net Assets

and the compression of the second	A	Annual Budget				
	Original \$'000	Forecast \$'000	Movem'nt \$'000			
Total Assets	450,524	454,686	4,162	455,408		
Total Liabilities	13,991	15,514	(1,523)	16,021		
Net Assets	436,533	439,172	2,639	439,387		

The Net Assets balance at 30 June 2018 is forecast to be \$2.6m greater than the original budget.

STATEMENT OF CASH FLOWS For 9 Months Ended 31 March 2018

As shown in the following table the forecast cash balance, compared to the original budget at 30 June 2018 is forecast to be \$4.4m favourable. This is primarily due to the assumption that the Federal Government will once again distribute 50% (\$2.7m) of the 2018-19 FAG's funding early in June 2018. The balance of the favourable movement relates to timing issues in relation to payment of suppliers and receipt of revenue.

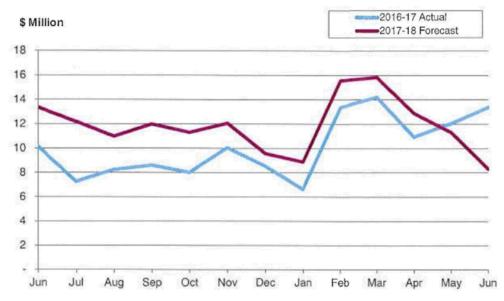
The forecast increase in 'payments to suppliers' and 'investing activities' (capital) are the result of expenditure rolled forward from 2016-17, but these amounts are largely offset by the increased opening cash balance and the forecast increase in 'Grant' revenue.

	Annual Budget			Year to	Date
and the second second	Original \$'000	Forecast \$'000	Movem'nt \$'000	Actual \$'000	% of Orig Bud 75%
Opening Cash	5,636	13,358	7,722	13,358	
Cash Receipts	41,399	46,785	5,386	33,119	80%
Cash Payments	(40,455)	(49,138)	(8,683)	(30,636)	76%
Increase/(Decrease) in Cash	944	(2,353)	(3,297)	(2,483)	apart
Closing Cash	6,580	11,005	3,816	15,841	and a stronger

Projected Cash Flow

The following graph demonstrates how Council's cash balance fluctuates during the year. It shows the cash balance steadily reducing to January, before increasing significantly when the bulk of rate payments are received. The projected balance of \$8.3m differs by \$2.7m from the forecast of \$11m as it does not include the assumption that the FAG's funding will be received in advance again.

The projected cash flow is used to assist management in making informed investment and financing decisions.



Cash and Investments

The following is a summary of where Council's operating funds were being held at 31 March 2018. All funds are invested in accordance with Standard Operating Procedure 3014 – Investment of Cash Reserves.

Maturity Date	Financial Institution (Current Interest Rate)	As at 31 Mar \$'000
At Call	Bendigo Operating (1.00%)	316
At Call	CBA Operating (1.00%)	58
At Call	CBA Online Savings Account (1.40%)	1,904
At Call	CBA Emergency Management Account (1.05%)	4
4 Apr 18	ME Bank (2.45%)	1,521
5 Apr 18	National Australia Bank (2.43%)	2,012
17 May 18	ME Bank (2.45%)	2,500
5 Jun 18	Bank of Melbourne (2.52%)	1,013
14 Jun 18	Bendigo & Adelaide Bank (2.60%)*	1,500
16 Jun 18	Bank of Melbourne (2.52%)	1,013
19 Jun 18	Bank of Melbourne (2.52%)	2,500
21 Jun 18	National Australia Bank (2.50%)	1,500
Total		15,841

* These investments predominately relate to Council's employee provision obligations.

Council also has the following long term investments totalling \$1.38m. These investments relate to Council's sinking fund it has established to meet its commitment in relation to the repayment of the Local Government Funding Vehicle (LGFV) in November 2019.

Maturity Date	Financial Institution (Current Interest Rate)	As at 31 Mar \$'000
8 Oct 19	P&N Bank (3.00%)	849
7 Oct 19	Bendigo & Adelaide Bank (2.80%)	528
Total		1,377

The cash balance is consistent with the original budget and will be sufficient to fund Council's budgeted commitments through to 30 June 2018. It will also be sufficient to meet Council's retained earning commitments, such as employee entitlements, funds held in trust and to deliver projects from the prior year.

AN AND BE DOWN	Annual Budget		Y	ear to Date	
	Original \$'000	Forecast \$'000	Original Budget \$'000	Actual \$'000	Variance \$'000
Property	2,653	4,735	1,935	588	(1,374)
Plant and Equipment	1,459	2,482	1,360	1,634	274
Infrastructure	5,098	7,314	4,179	5,374	1,195
Total	9,210	14,531	7,474	7,596	122

STATEMENT OF CAPITAL WORKS For 9 Months Ended 31 March 2018

The \$5.3m increase in the forecast capital works program primarily relates to projects rolled forward from 2016-17. The completion of these same projects is the primary explanation for the Year to Date expenditure being \$122k ahead of budget.

The program is 52% completed compared to the forecast, with the following major projects to be completed:

- Bannockburn Heart \$2.6m (will not be completed by 30 June 2018)
- Gumley Road Reconstruction \$1.1m (under construction)
- Golden Plains Community and Civic Centre \$500k (work in progress)
- Franklin Bridge Repairs \$375k (under construction)
- Plant and Machinery \$800k

Income Statement

For 9 Months Ended 31 March 2018

1	Annu	lal		Year To Dat	е	
	Original		Original			
	Budget	Forecast	Budget	Actual	Variance	9
	\$	S	\$	5	S	%
Operating Revenue						
Rates and Charges	21,315,396	21,417,696	21,285,396	21,387,768	102,372	0
Grants - Operating	10,140,426	10,767,443	5,927,560	5,986,280	58,720	1
Grants - Capital	2,298,000	6,224,958	3,426,887	3,141,000	(285,887)	(8)
Contributions and Recoupments - Monetary	1,772,610	2,049,871	1,478,191	1,381,837	(96,354)	(7)
Contributions and Recoupments - Non Monetary	1,000,000	1,000,000	0	0		
Statutory Fees and Charges	412,100	531,190	309,106	465,505	156,399	51
User Fees and Charges	3,065,598	2,850,246	2,204,041	2,084,948	(119,093)	(5)
Other Income	230,000	310,000	172,503	258,107	85,604	50
Net Gain/(Loss) on Disposals	2,000	147,725	1,500	147,725	146,225	9,748
Total Operating Revenue	40,236,130	45,299,129	34,805,184	34,853,170	47,986	0
Operating Expenditure						
Materials and Services	(10,728,584)	(12,499,929)	(8,081,456)	(9,032,933)	(951,477)	(12)
Employee Benefits	(18,194,202)	(17,794,202)	(13.645.611)	(12,779,141)	866,470	6
Depreciation	(7,719,214)	(7,563,908)	(5,789,406)	(5,591,794)	197,612	3
Finance Costs	(346,194)	(346,194)	(193,357)	(252,885)	(59,528)	(31)
Other Expenses	(258,315)	(258,315)	(208,959)	(146,004)	62,955	30
Bad Debts	(2,621)	(22,621)	(1,971)	(21,372)	(19,401)	(984)
Total Operating Expenditure	(37,249,130)	(38,485,169)	(27,920,760)	(27,824,129)	96,631	0
Surplus/(Deficit) from Operations	2,987,000	6,813,960	6,884,424	7,029,039	144,615	2

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Budgeted Standard Balance Sheet as at 31 March 2018

	Original Budget 30-Jun-18 S	Forecast 30-Jun-18	Actual 31-Mar-18 \$
CURRENT ASSETS	5		•
Cash Assets	6,580,000	11,004,914	15,840,730
Receivables	2,524,000	2,589,093	4,744,129
Inventories - Consumables	19,000	19,000	6,790
Land Held for Re-sale	322,000	322,272	322,272
Other Current Assets	53,000	53,000	2,144
Total Current Assets	9,498,000	13,988,280	20,916,065
NON-CURRENT ASSETS			
Land	23,432,100	23,432,100	23,432,100
Land Under Roads	4,325,592	4,332,055	4,332,055
Buildings Specialised	27,877,633	29,624,391	26,138,905
Buildings Unspecialised	6,732,716	3,458,090	2,186,763
Heritage Building	1,024,239	1,025,805	1,039,870
Parks, Open Spaces & Streetscapes	997,496	904,658	949,764
Recreational, Leisure & Community	7,036,854	6,310,472	4,995,726
Car Park	960,696	1,033,278	1,031,325
Furniture & Equipment	257,294	237,603	206,937
Plant & Machinery	4,154,740	4,455,567	4,094,739
Road	327,280,125	329,423,302	328,442,386
Bridges	18,180,561	17,861,931	17,584,588
Footpath	11,581,210	11,676,545	11,517,634
Drainage	3,909,676	3,764,450	3,795,359
Information Communications Technology	322,087	314,570	322,771
Work in Progress		0	2,169,390
Investment in Associate	792,000	739,826	739,826
Gravel Pit Rehabilitation	172,221	121,906	135,399
Sinking Fund Investment	1,939,000	1,931,532	1,376,532
Other Non-Current Investment Total Non-Current Assets	<u>50,000</u> 441,026,240	50,000 440,698,080	434,492,069
TOTAL ASSETS	450,524,240	454,686,360	455,408,134
CURRENT LIABILITIES			
Payables	1,874,000	1,554,451	2,498,734
Interest-Bearing Liabilities	276,000	260,828	302,001
Employee Benefits	2,692,000	2,982,248	3,016,511
Trust Funds	184,000	201,915	231,331
Provision for Rehabilitation of Gravel Pit	15,000	60,000	40,453
Provision for Landfill Rehabilitation		-	46,280
Total Current Llabilities	5,041,000	5,059,442	6,135,310
NON-CURRENT LIABILITIES			
Interest-Bearing Liabilities	7,609,000	7,646,454	7,017,281
Employee Benefits	413,000	330,689	330,689
Provision for Rehabilitation of Gravel Pit	928,000	763,798	823,798
Provision for Landfill Rehabilitation		1,713,610	1,713,610
Total Non-Current Liabilities	8,950,000	10,454,551	9,885,378
TOTAL LIABILITIES	13,991,000	15,513,993	16,020,688
NET ASSETS	436,533,240	439,172,367	439,387,446
EQUITY			
	100 500 010	100 170 007	100 007 110
Accumulated Surplus	436,533,240	439,172,367	439,387,446
TOTAL EQUITY	436,533,240	439,172,367	439,387,446
RECONCILIATION:			
Total Equity - Opening Balance	433,546,240	432,358,407	432,358,407
	433,546,240 2,987,000 436,533,240	432,358,407 6,813,960 439,172,367	432,358,407 7,029,039 439,387,446

Item 7.4 - Attachment 1

BUDGETED STATEMENT OF CASH FLOWS

For 9 Months Ended 31 March 2018

			Actual/	
	Original Budget	Forecast	Actual	Budget
	2017-18	2017-18	31-Mar-18	31-Mar-18
CASH FLOWS FROM OPERATING ACTIVITIES	s	s	\$	75%
(Inclusive of GST where applicable)				
Receipts from Ratepayers	21,296,000	21,417,696	17,909,529	84
Grants	12,740,000	17,393,722	10,011,151	79
Interest Received	212,000	310,000	156,163	74
User Fees	3,460,000	3,430,129	2,542,358	73
Contributions and Recoupments	1,693,417	2,138,317	1,355,040	80
Payments to Employees	(17,872,000)	(17,804,202)	(13,203,652)	74
Payments to Suppliers	(12,154,208)	(15,628,000)	(10,740,034)	88
Net GST Refunded	648,500	709,321	686,129	106
Net Cash Inflow from Operating Activities	10,023,710	11,966,983	8,716,683	87
CASH FLOWS FROM INVESTING ACTIVITIES				
Payment for Land & Buildings	(2,653,000)	(4,675,658)	(482,568)	18
Payment for Infrastructure Assets	(4,366,000)	(6,094,887)	(3,729,265)	85
Payment for Plant & Machinery	(1,287,000)	(2,220,933)	(1,390,550)	108
Payment for Furniture & Equipment	(172,000)	(243,620)	(146,088)	85
Payment for Other Structures	(732,000)	(1,278,116)	(511,337)	70
Proceeds from Sale of Land		-	400 505	00
Proceeds from Sale of Assets	655,000	740,225	432,585	66
Net Cash Outflow from Investing Activities	(8,555,000)	(13,772,989)	(5,827,223)	68
CASH FLOWS FROM FINANCING ACTIVITIES				
Interest Paid	(346,000)	(346,194)	(252,885)	73
Repayment of Borrowings	(257,000)	(241,493)	(179,512)	70
Proceeds from Loan	650,000	650,000		0
LGFV Sinking Fund	(566,000)	(555,000)	×.	0
Non Current Investment	(50,000)	(50,000)	÷2	0
Trust Funds	44,000	(4,544)	25,516	58
Net Cash Inflow from Financing Activities	(525,000)	(547,231)	(406,881)	78
Net Increase/(Decrease) In Cash Held	943,710	(2,353,237)	2,482,578	263
Cash at start of year	5,636,291	13,358,151	13,358,151	237
Cash at end of year	6,580,000	11,004,914	15,840,730	241

STATEMENT OF CAPITAL WORKS

For 9	Months	Ended 31	March 2018	

Г	Annual Budget		Year to Date		
	Original Budget	Forecast	Original Budget	Actual	Variance
	\$'000	\$'000	\$'000	\$'000	\$'000
Property					1.00
Land		-	-	-	-
Land improvements		-		×	
Total land		-			
Buildings - specialised	1,988	3,995	1,506	506	(1,000)
Buildings - unspecialised	665	760	411	77	
Heritage buildings		-		-	
Building improvements	12	_			12
Leasehold improvements		_			
Total buildings	2,653	4,755	1,917	583	(1,334)
Total property	2,653	4,755	1,917	583	(1,334)
Plant and equipment					
Heritage plant and equipment		-			
Plant, machinery and equipment	1,287	2,238	1,222	1,482	260
Fixtures, fittings and furniture	30	97	23	35	12
Computers and telecommunications	142	142	116	111	(5)
Library books		-			
Total plant and equipment	1,459	2,477	1,361	1,628	267
Infrastructure					
Roads	3,645	5,309	3,092	4,432	1,340
Bridges	525	550	394	175	(219)
Footpaths and cycleways	196	236	159	77	(82)
Drainage		-		2	
Recreational, leisure and community facilities	512	998	388	561	173
Waste management		-			
Parks, open space and streetscapes	130	85	96	25	(71)
Off street car parks	90	121	68	116	48
Other infrastructure					
Total infrastructure	5,098	7,299	4,197	5,386	1,189
Total capital works expenditure	9,210	14,531	7,475	7,597	122
Total capital works expenditure	9,210	14,531	7,475	7,597	
Represented by:	0.400	5 400	0.400	1.040	/
New asset expenditure	3,189	5,498	2,493	1,343	(1,150
Asset renewal expenditure	4,101	6,414	3,621	4,739	1,118
Asset expansion expenditure	1,318	1,968	905	1,312	407
Asset upgrade expenditure	602	651	456	203	(253)
Total capital works expenditure	9,210	14,531	7,475	7,597	122

Item 7.4 - Attachment 1